

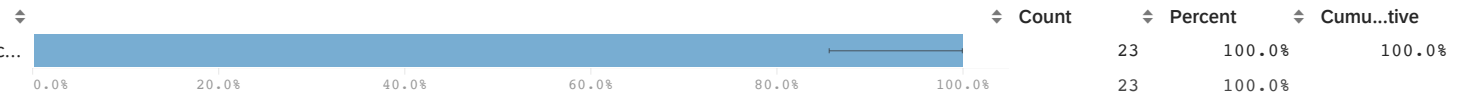
Summary of Q1: Introduction to the EAGL Insurance Survey:In rapidly changing times of ever-increasing input costs,

Sample Size	Number of Distinct Categories
23	1

Q1: Introduction...sing input costs,

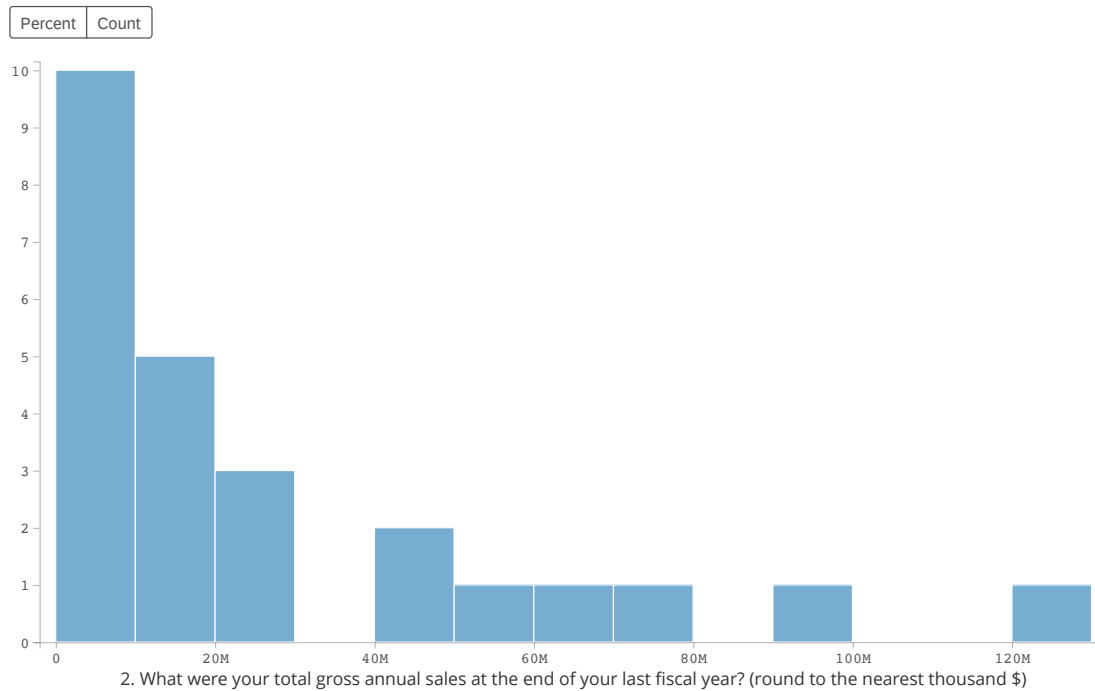
I understand that all responses are anonymous and c...

Total



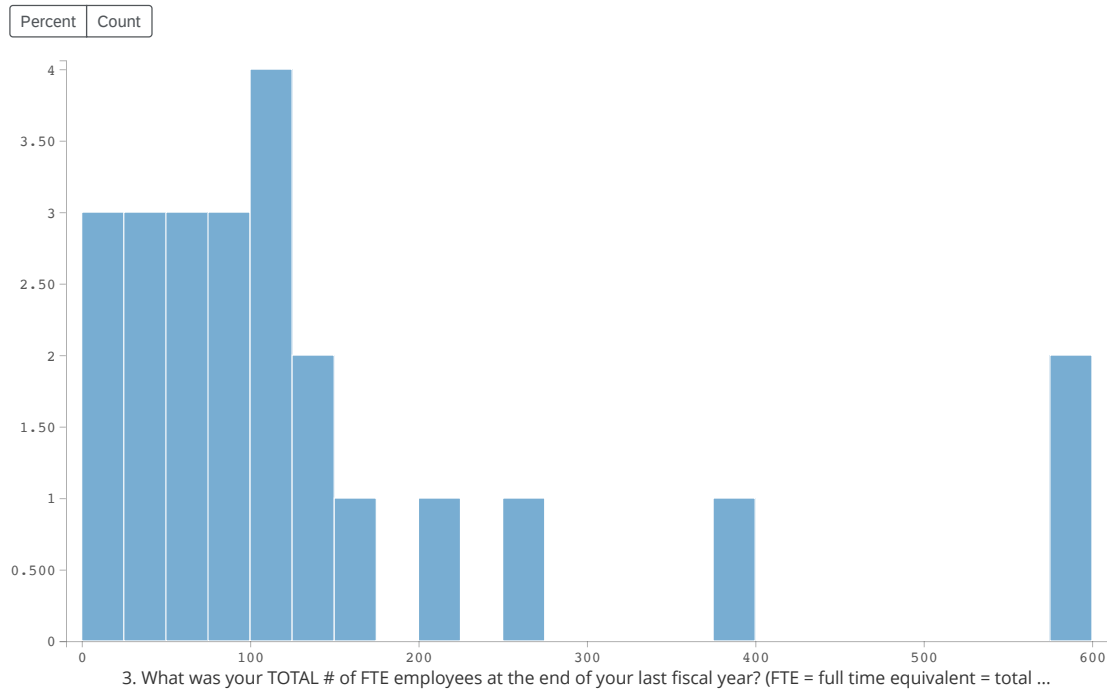
Summary of Q2: 2. What were your total gross annual sales at the end of your last fiscal year? (round to the nearest thousand \$)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
25	15,861,000	27,187,833.3	14,149,933.03 to 40,225,733.53	31,585,613.0	282,000	121,862,000



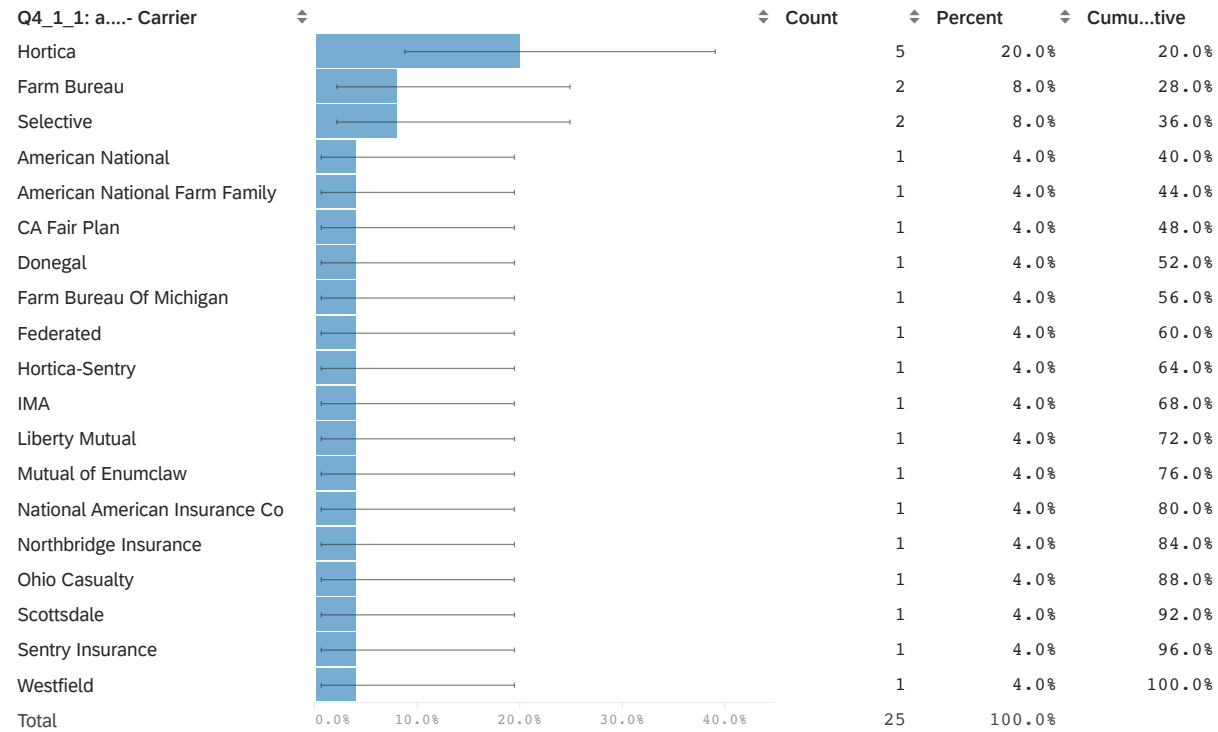
Summary of Q3: 3. What was your TOTAL # of FTE employees at the end of your last fiscal year? (FTE = full time equivalent = total yearly hours of part-time payroll by 2,080 hours PLUS the number of full-time employees you employ)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
24	96.5	147.7	79.70 to 215.63	161.0	2	596



Summary of Q4_1_1: a. Property - Carrier

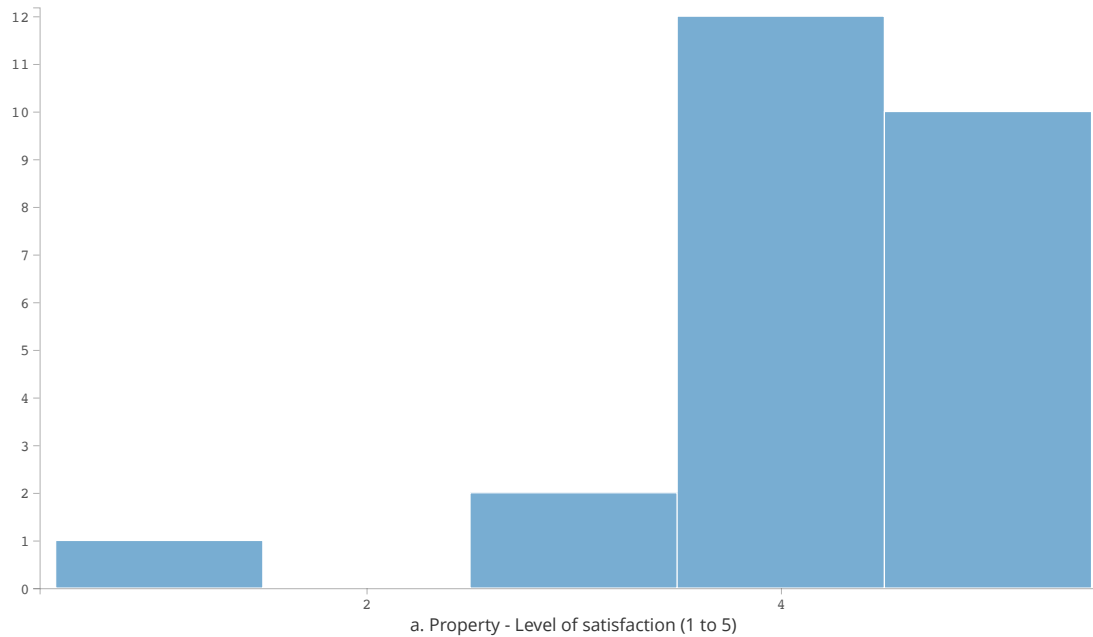
Sample Size	Number of Distinct Categories
25	19



Summary of Q4_1_2: a. Property - Level of satisfaction (1 to 5)

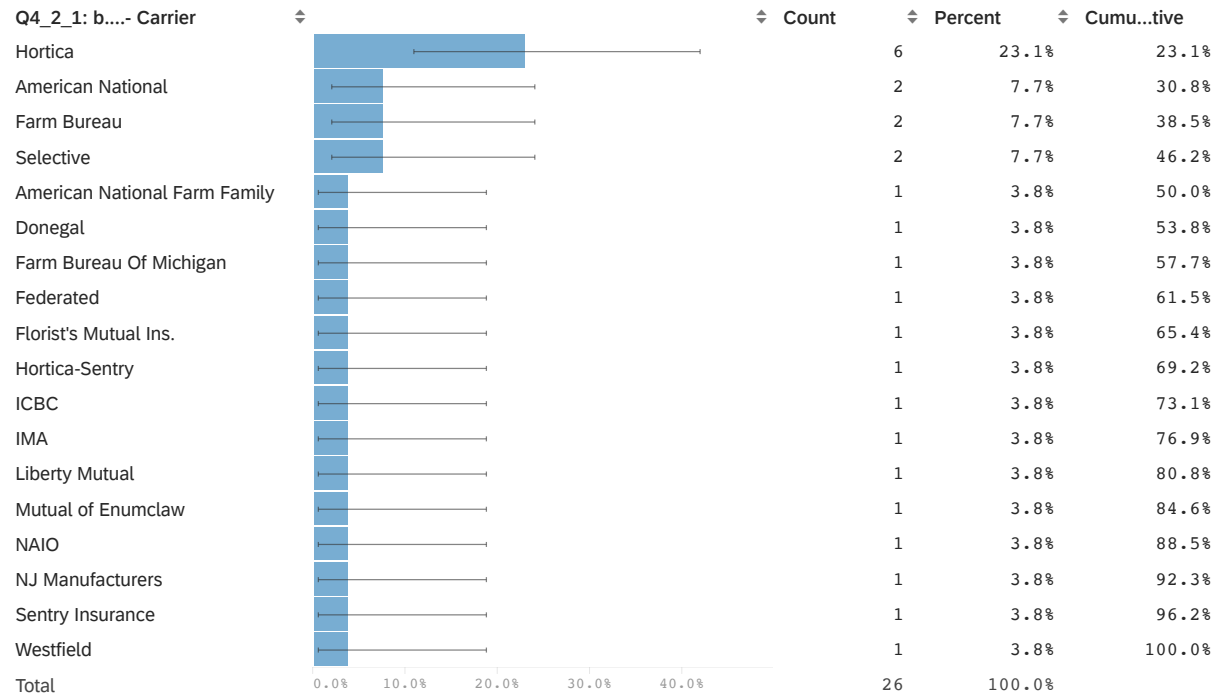
Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
25	4	4.2	3.82 to 4.58	0.9	1	5

Percent Count



Summary of Q4_2_1: b. Auto - Carrier

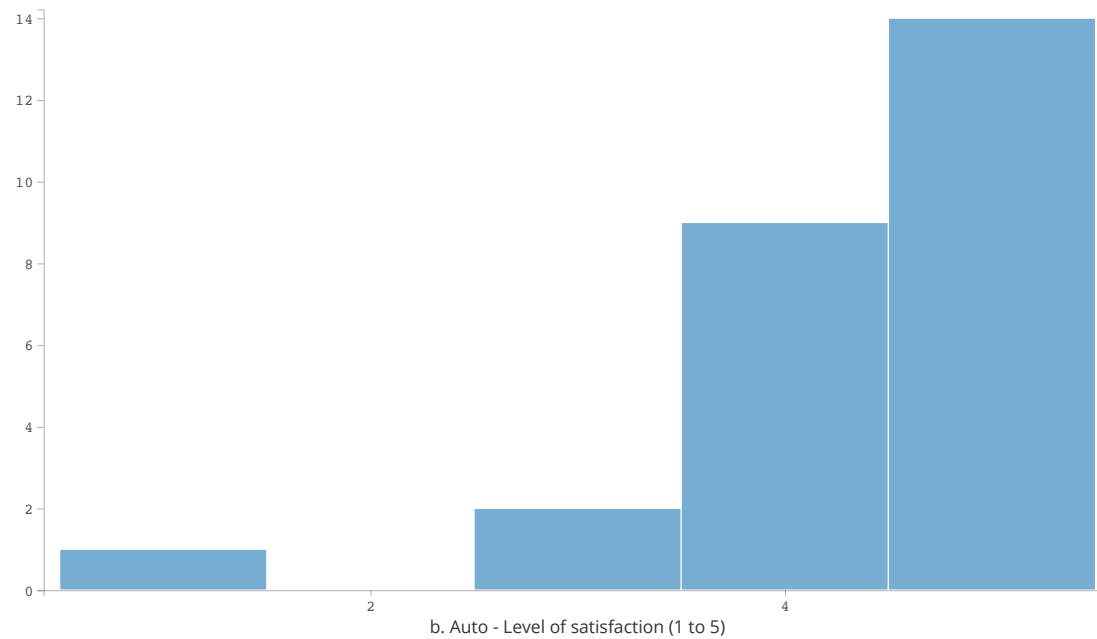
Sample Size	Number of Distinct Categories
26	18



Summary of Q4_2_2: b. Auto - Level of satisfaction (1 to 5)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
26	5	4.3	3.97 to 4.72	0.9	1	5

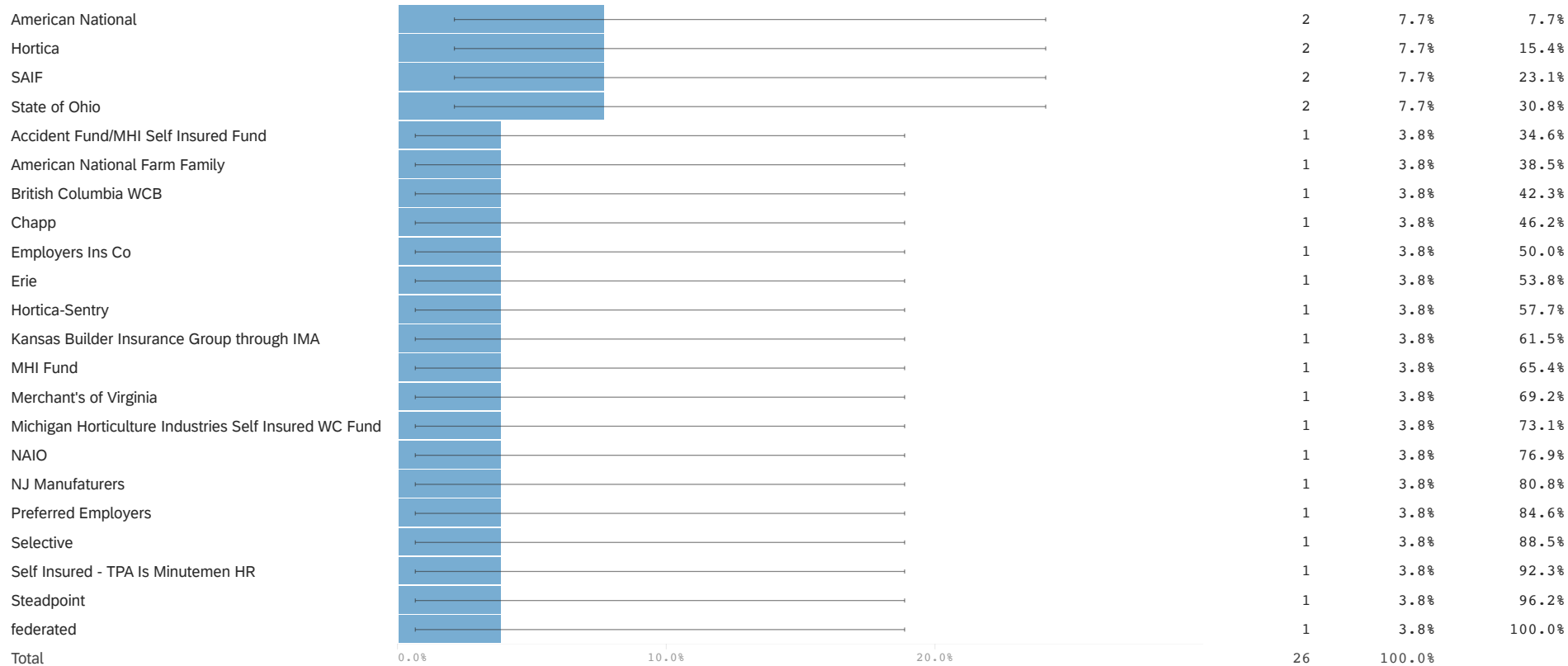
Percent	Count
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Summary of Q4_3_1: c. Worker's Comp - Carrier

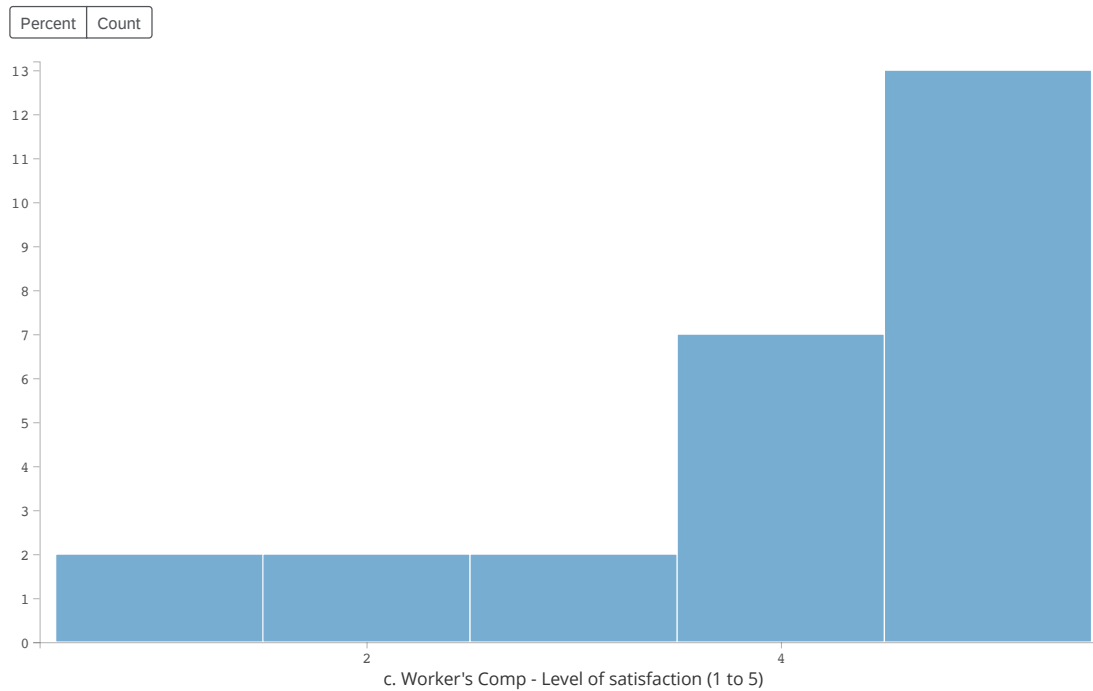
Sample Size	Number of Distinct Categories
26	22

Q4_3_1: c. Worker's Comp - Carrier



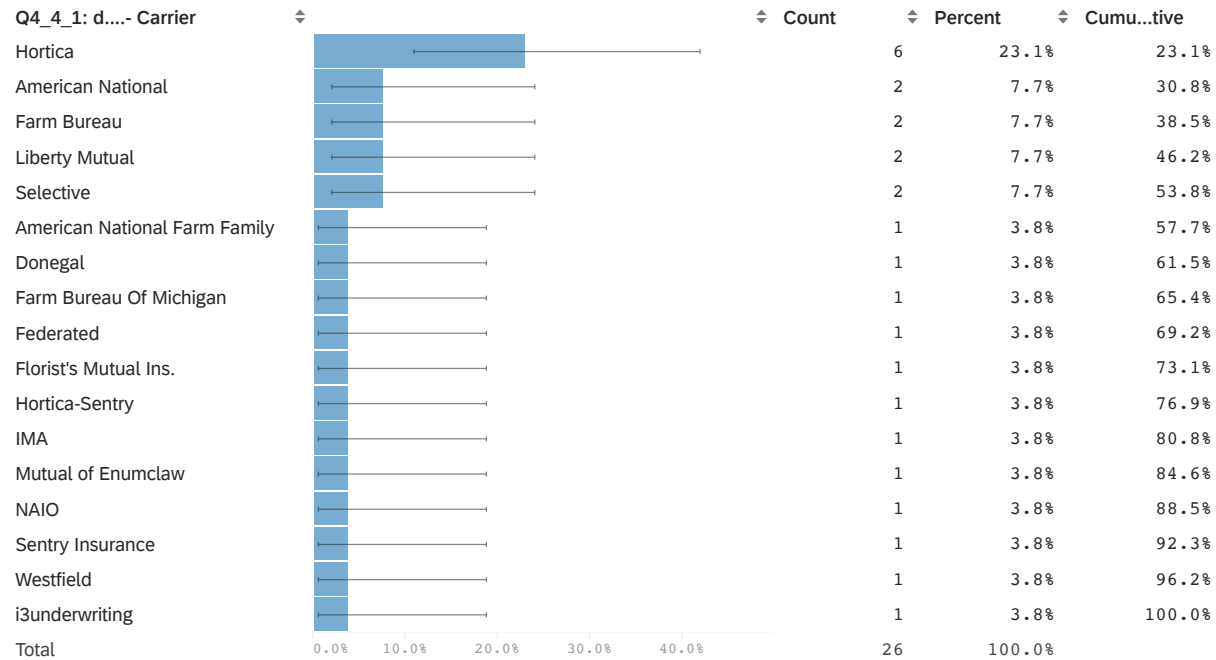
Summary of Q4_3_2: c. Worker's Comp - Level of satisfaction (1 to 5)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
26	4.5	4.0	3.52 to 4.56	1.3	1	5



Summary of Q4_4_1: d. General Liability - Carrier

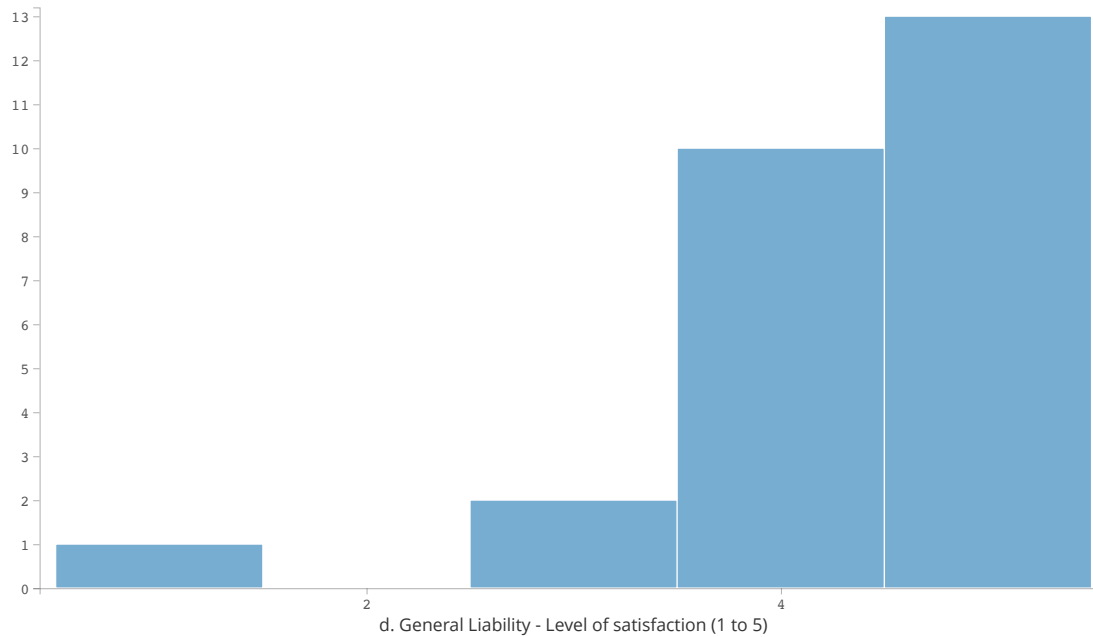
Sample Size	Number of Distinct Categories
26	17



Summary of Q4_4_2: d. General Liability - Level of satisfaction (1 to 5)

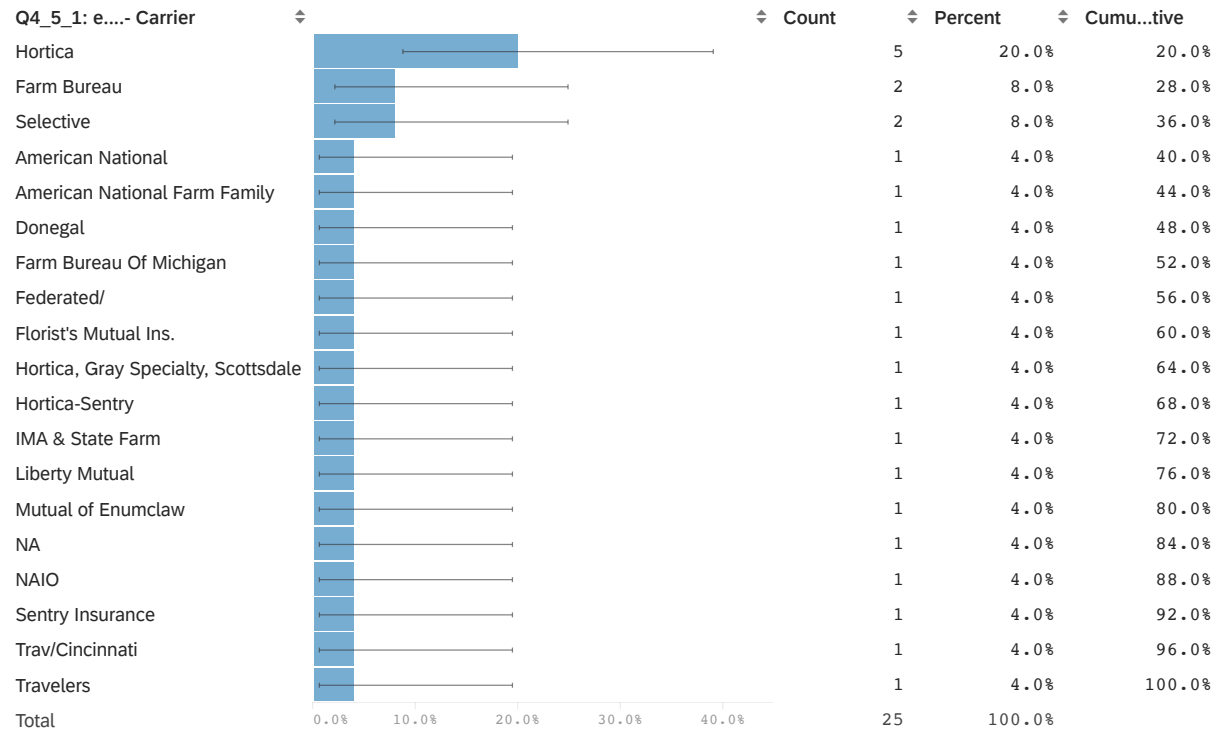
Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
26	4.5	4.3	3.93 to 4.68	0.9	1	5

Percent	Count
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Summary of Q4_5_1: e. Umbrella - Carrier

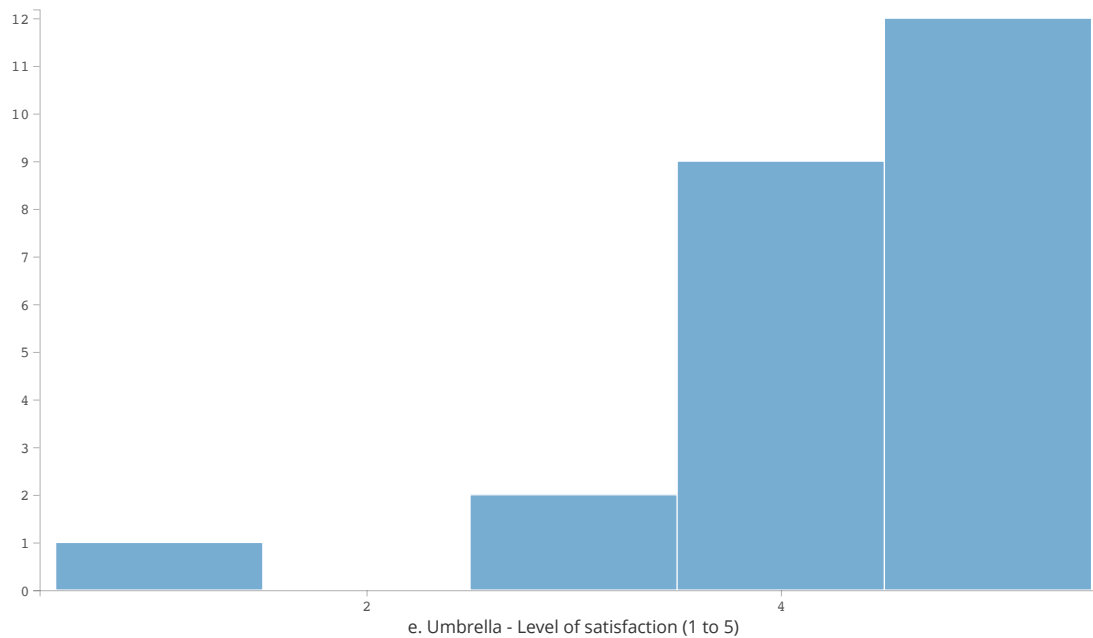
Sample Size	Number of Distinct Categories
25	19



Summary of Q4_5_2: e. Umbrella - Level of satisfaction (1 to 5)

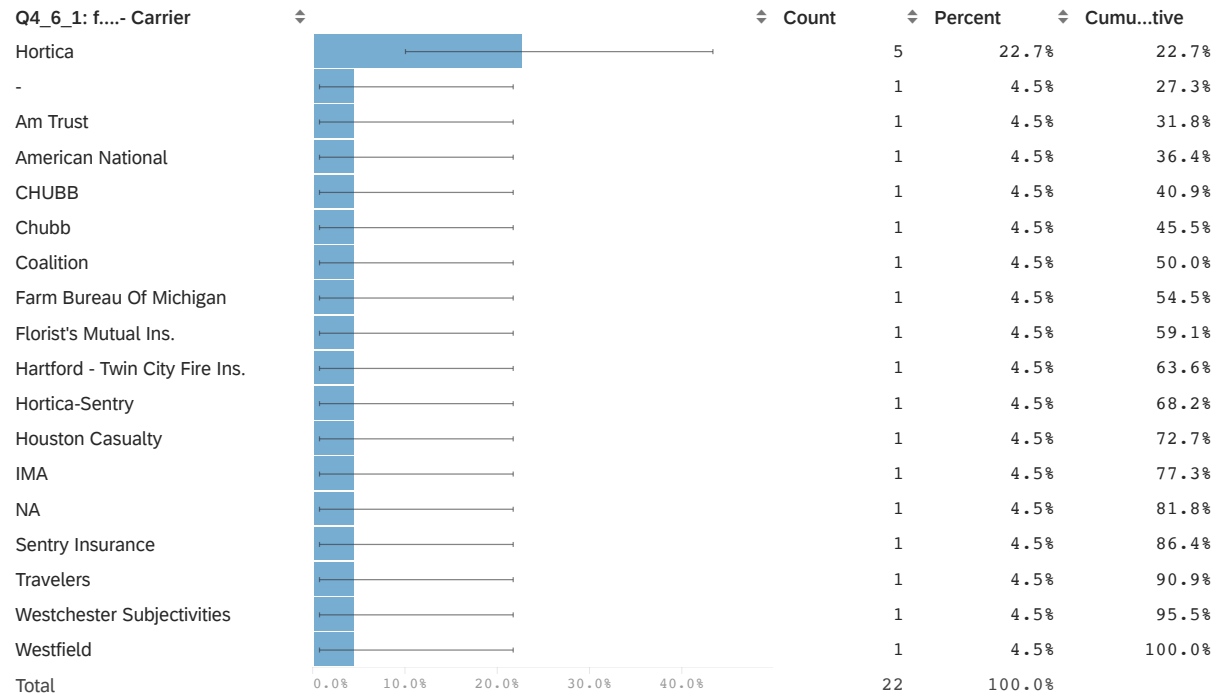
Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
24	4.5	4.3	3.89 to 4.69	1.0	1	5

Percent Count



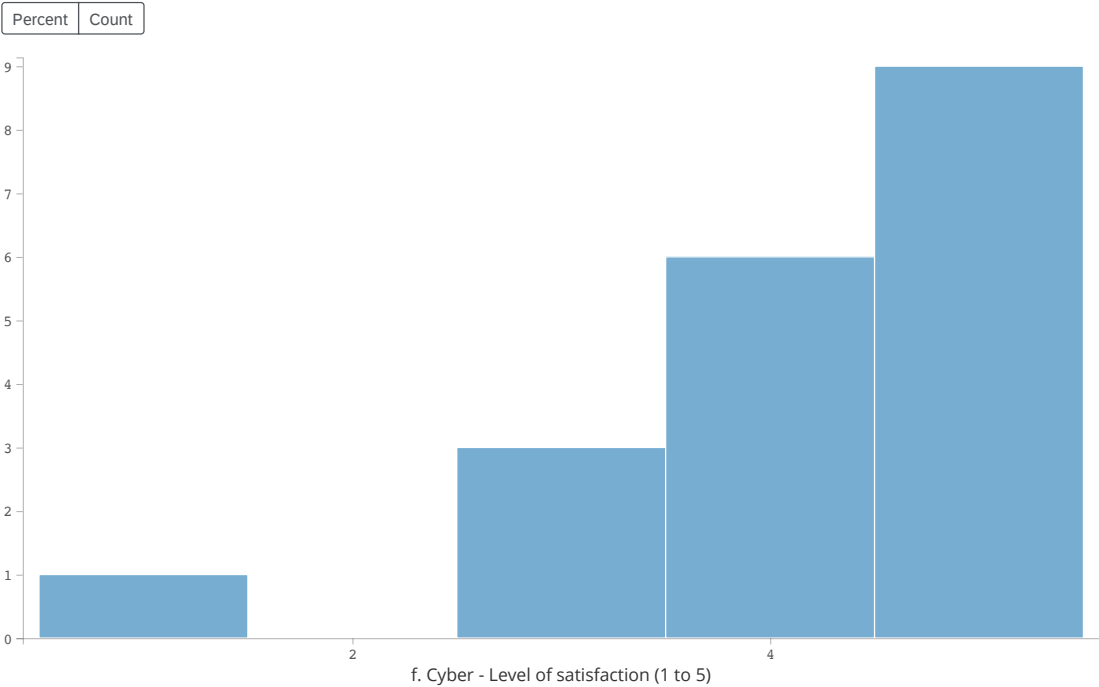
Summary of Q4_6_1: f. Cyber - Carrier

Sample Size	Number of Distinct Categories
22	18



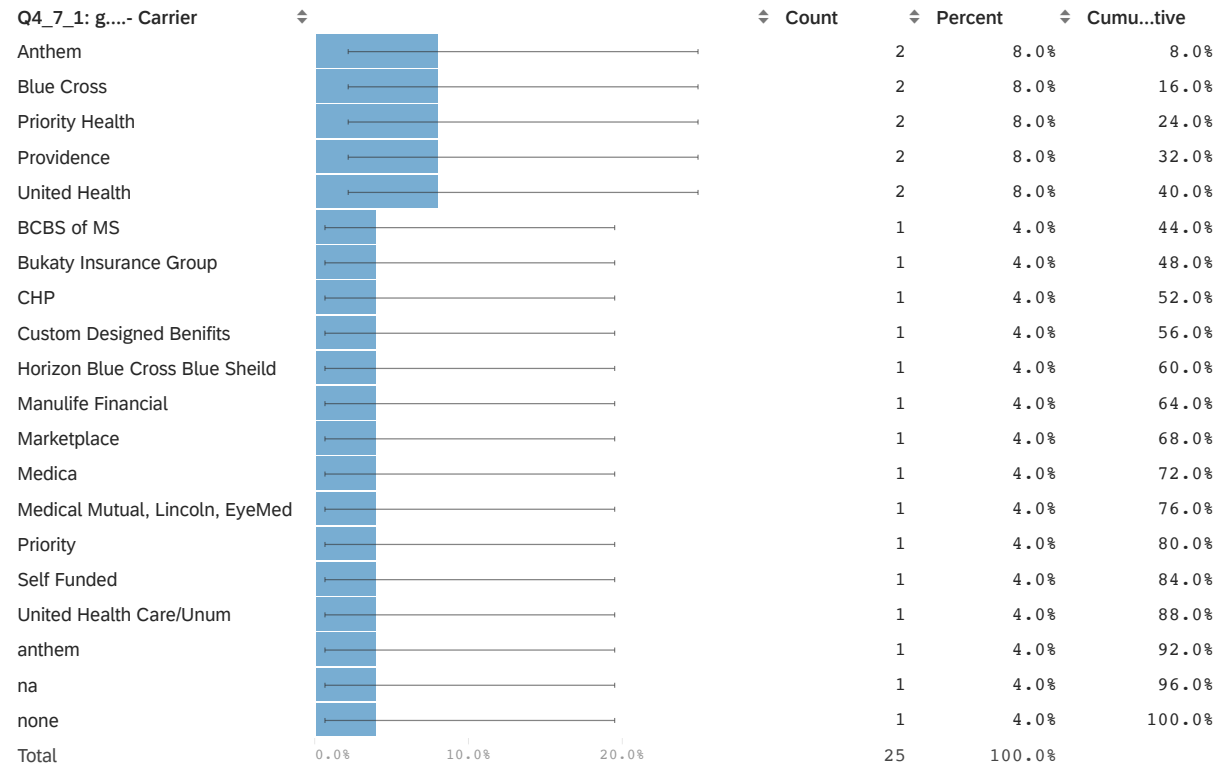
Summary of Q4_6_2: f. Cyber - Level of satisfaction (1 to 5)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
19	4	4.2	3.64 to 4.67	1.1	1	5



Summary of Q4_7_1: g. Employee Health Insurance - Carrier

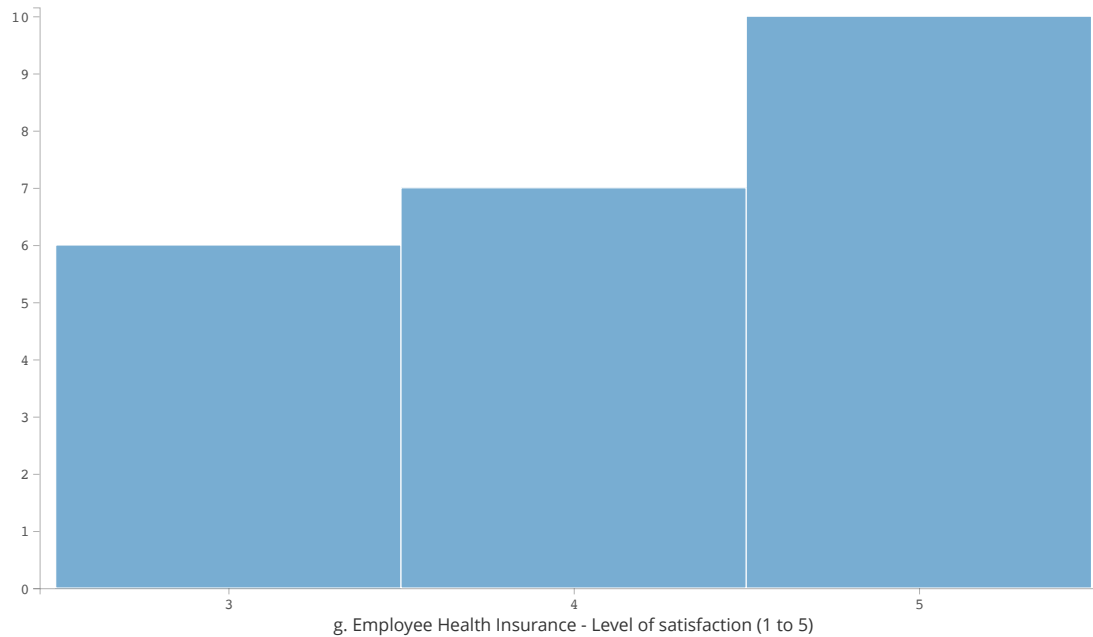
Sample Size	Number of Distinct Categories
25	20



Summary of Q4_7_2: g. Employee Health Insurance - Level of satisfaction (1 to 5)

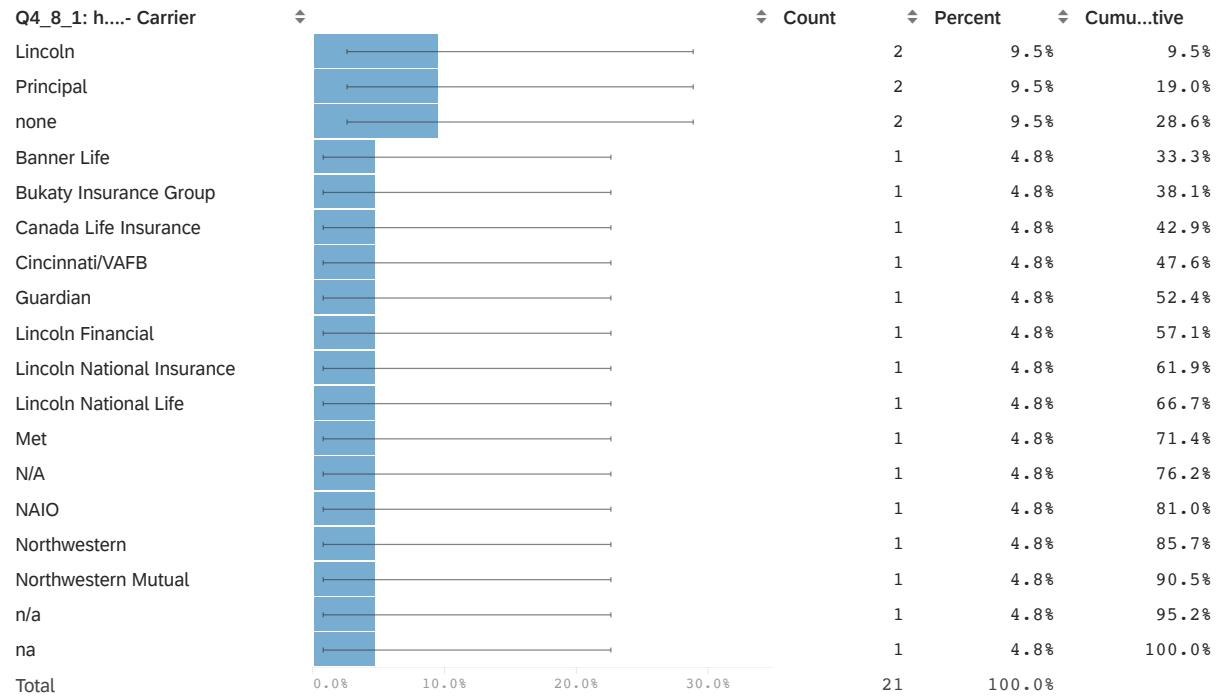
Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
23	4	4.2	3.81 to 4.53	0.8	3	5

Percent	Count
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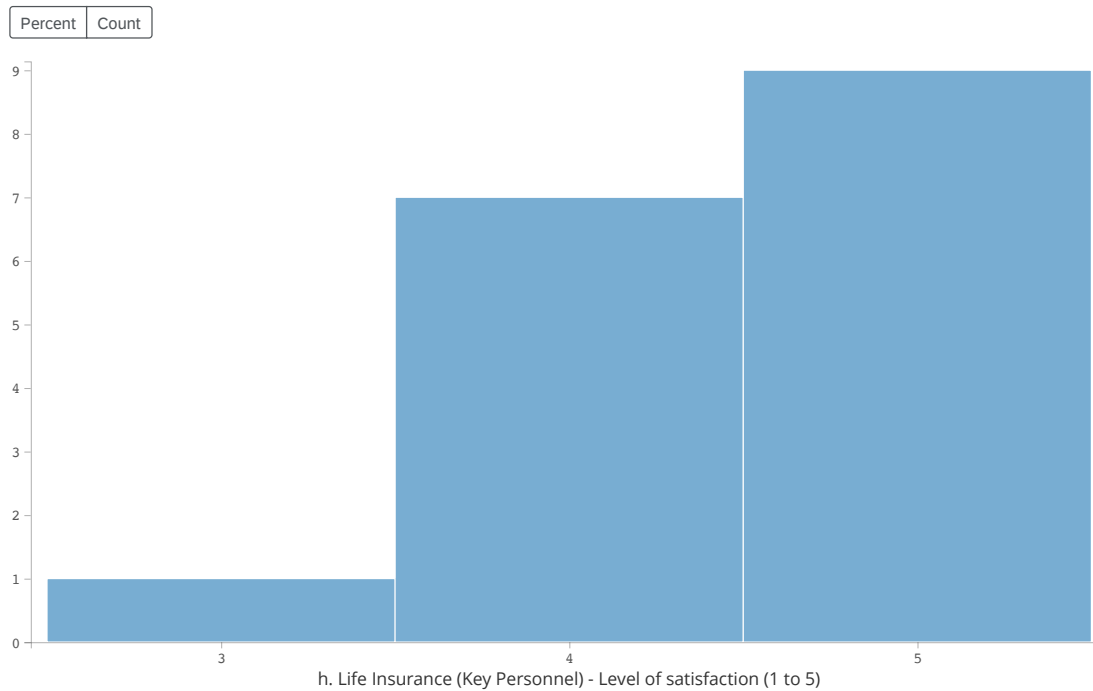
Summary of Q4_8_1: h. Life Insurance (Key Personnel) - Carrier

Sample Size	Number of Distinct Categories
21	18



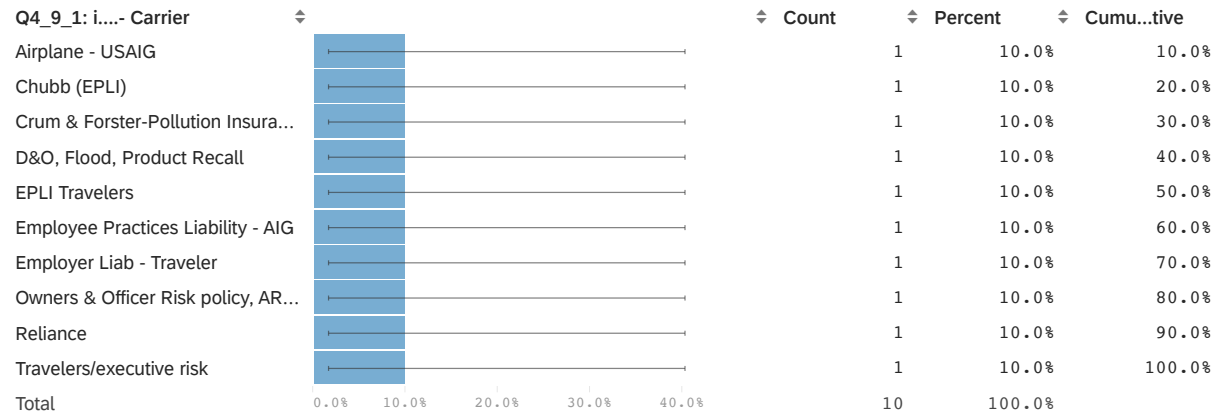
Summary of Q4_8_2: h. Life Insurance (Key Personnel) - Level of satisfaction (1 to 5)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
17	5	4.5	4.15 to 4.79	0.6	3	5



Summary of Q4_9_1: i. Other (Please Describe) - Carrier

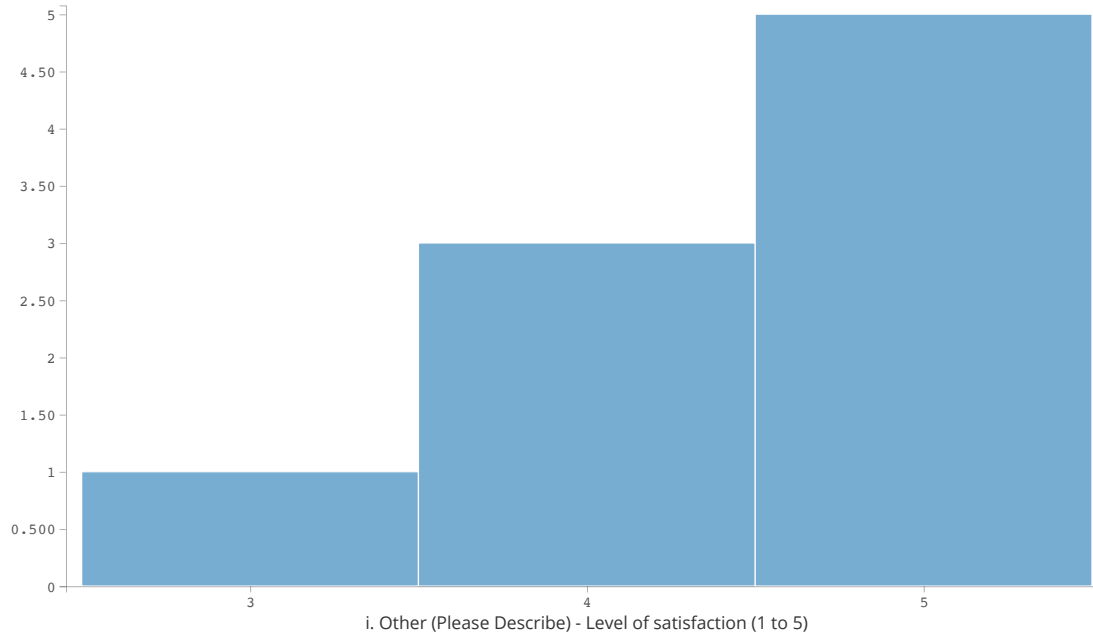
Sample Size	Number of Distinct Categories
10	10



Summary of Q4_9_2: i. Other (Please Describe) - Level of satisfaction (1 to 5)

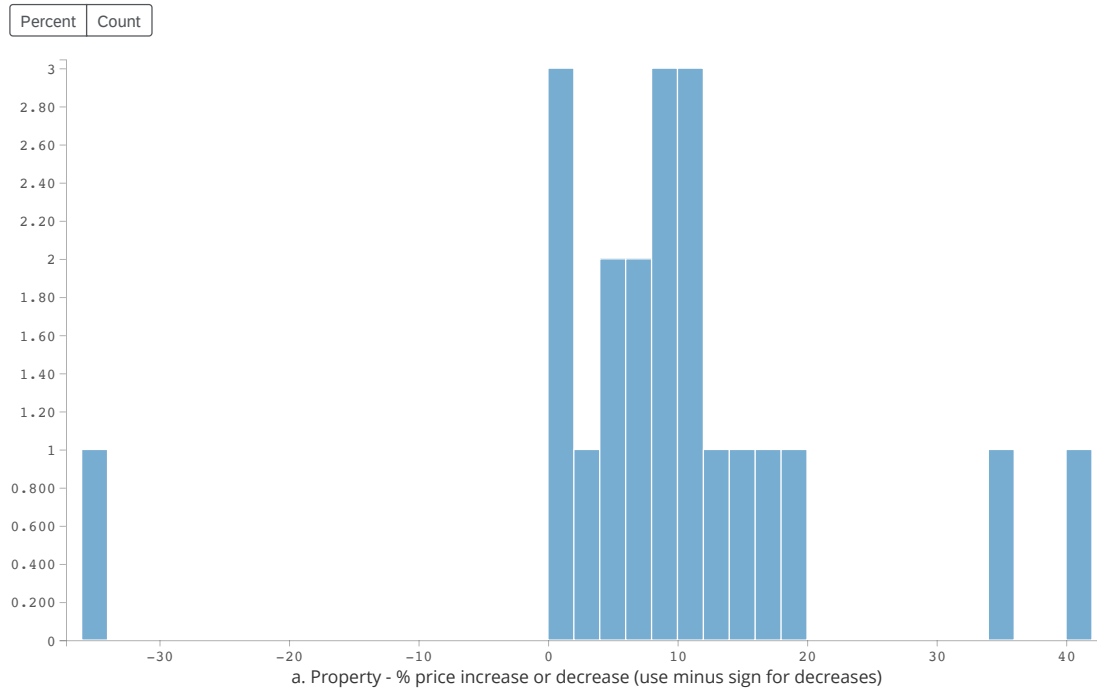
Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
9	5	4.4	3.89 to 5.00	0.7	3	5

Percent	Count
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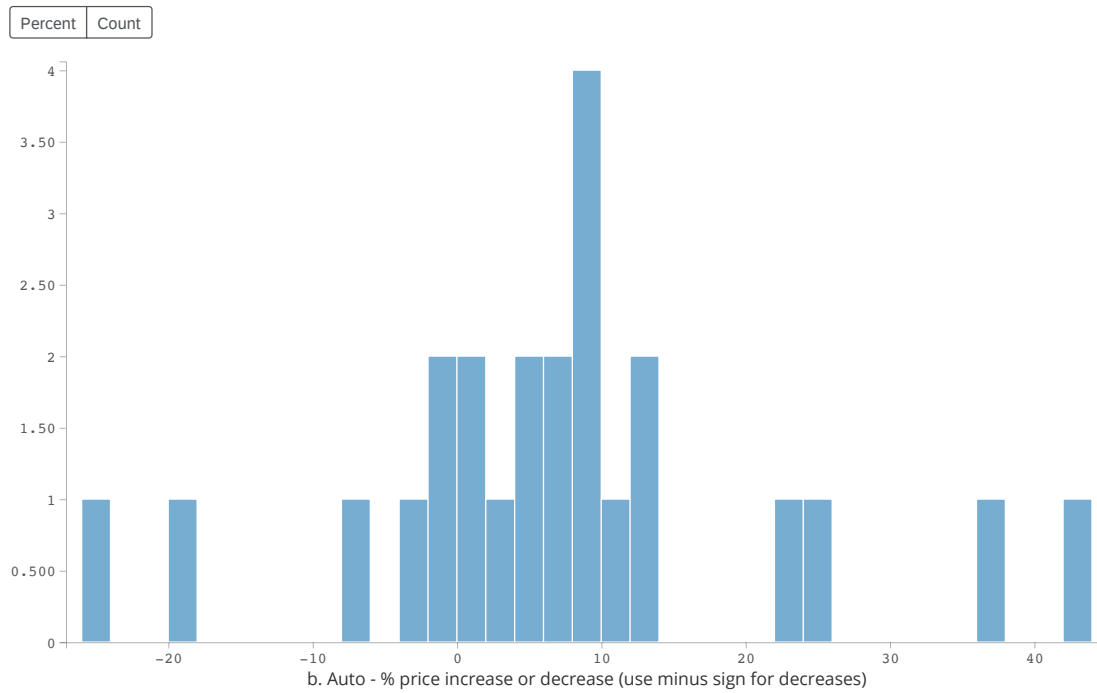
Summary of Q5_1_1: a. Property - % price increase or decrease (use minus sign for decreases)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
21	9	8.9	2.43 to 15.38	14.2	-35	40



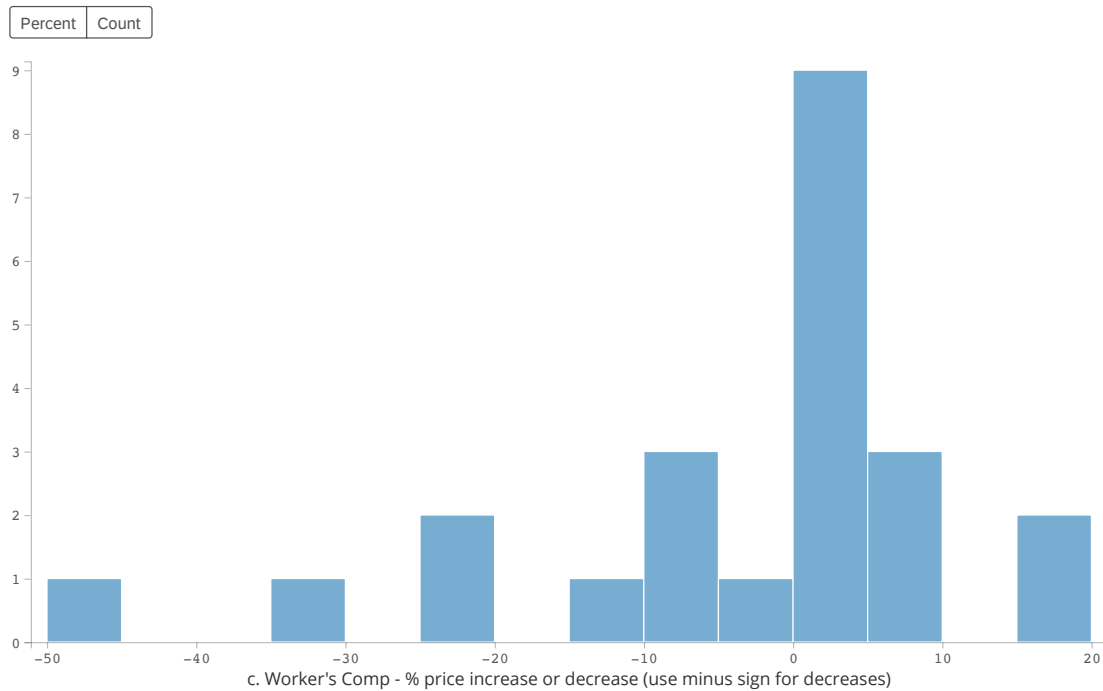
Summary of Q5_2_1: b. Auto - % price increase or decrease (use minus sign for decreases)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
24	6.5	6.7	0.34 to 12.99	15.0	-26	42



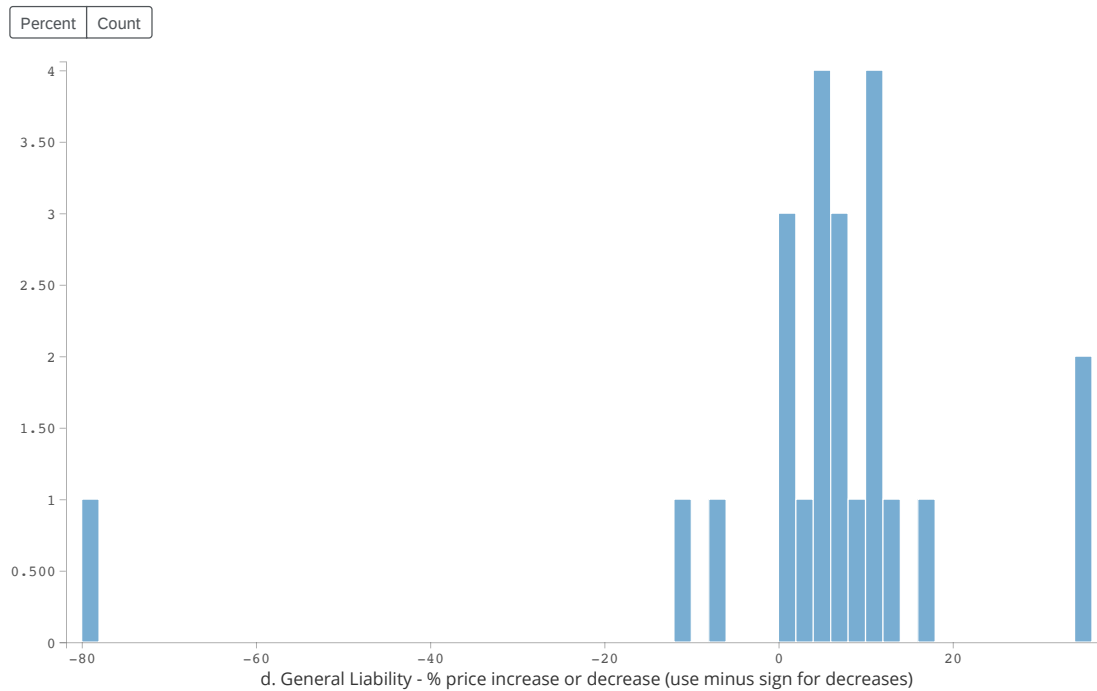
Summary of Q5_3_1: c. Worker's Comp - % price increase or decrease (use minus sign for decreases)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
23	0	-4.5	-11.17 to 2.21	15.5	-46	18



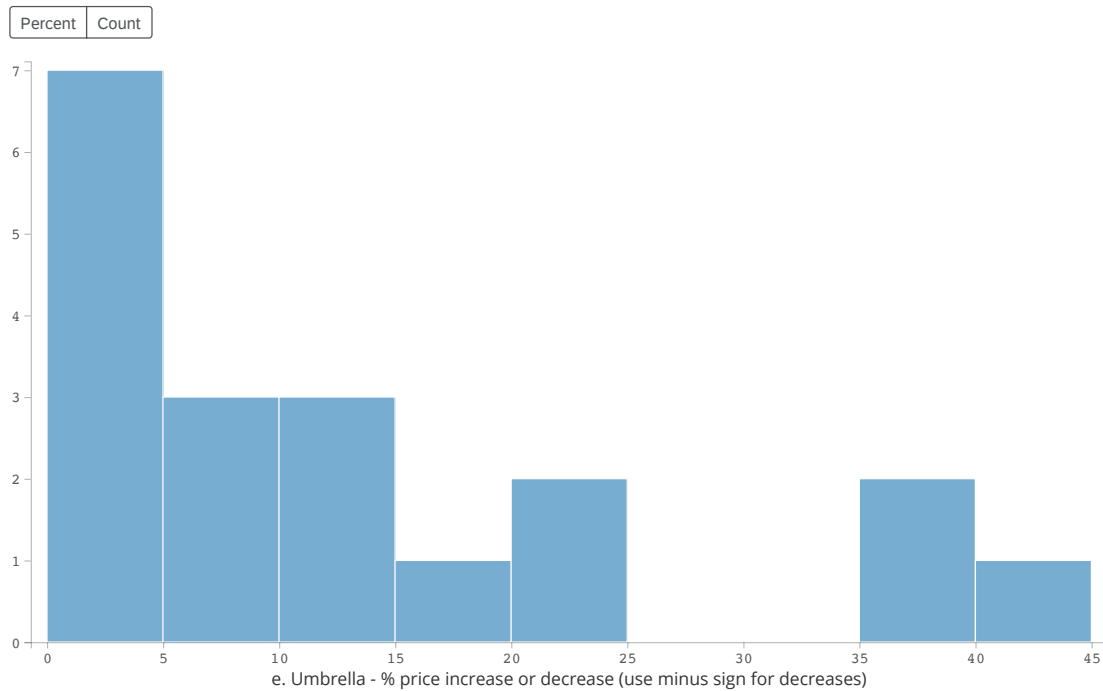
Summary of Q5_4_1: d. General Liability - % price increase or decrease (use minus sign for decreases)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
23	6	4	-5.06 to 13.06	20.9	-79	35



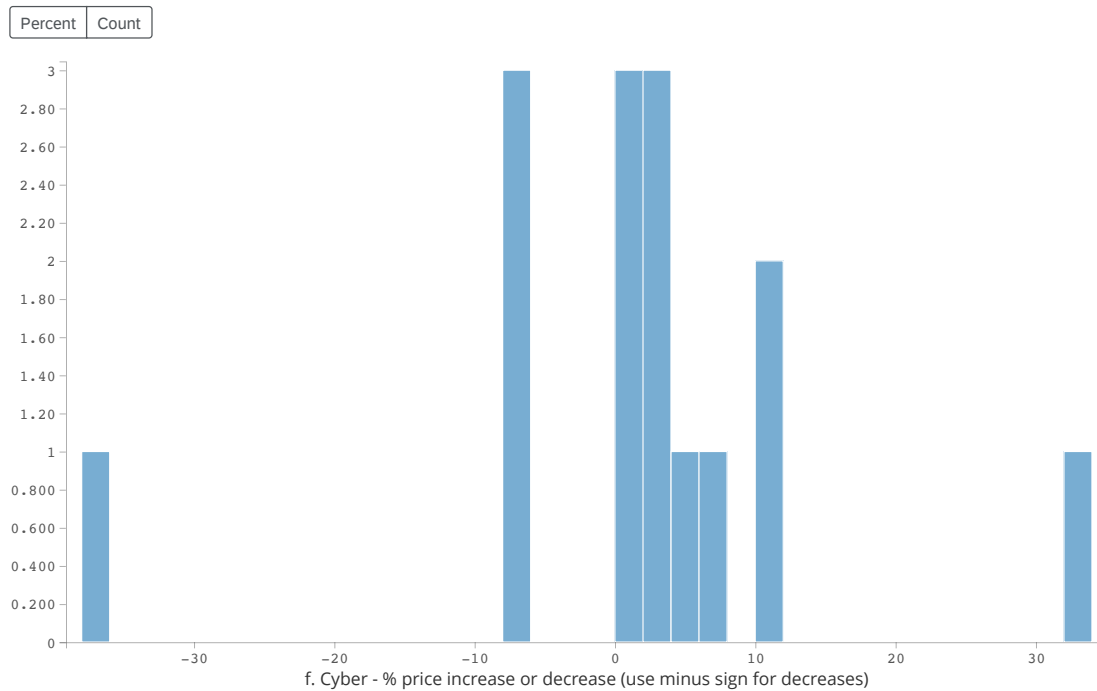
Summary of Q5_5_1: e. Umbrella - % price increase or decrease (use minus sign for decreases)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
19	7	12.6	6.47 to 18.79	12.8	1	40



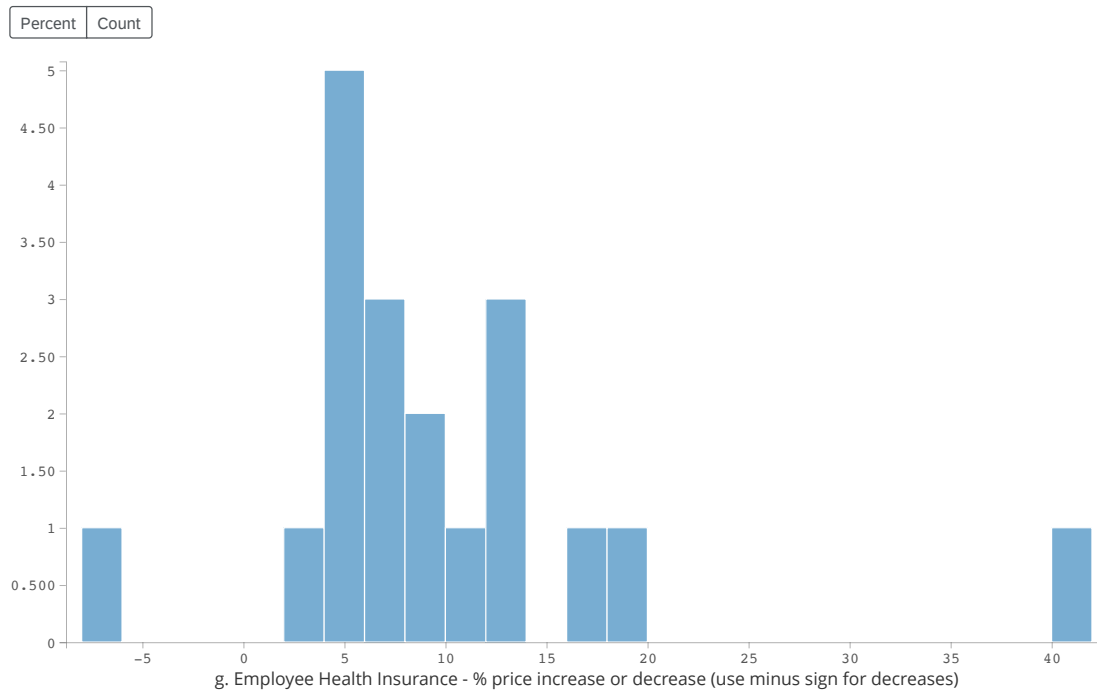
Summary of Q5_6_1: f. Cyber - % price increase or decrease (use minus sign for decreases)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
15	2	0.7	-7.36 to 8.82	14.6	-38	33



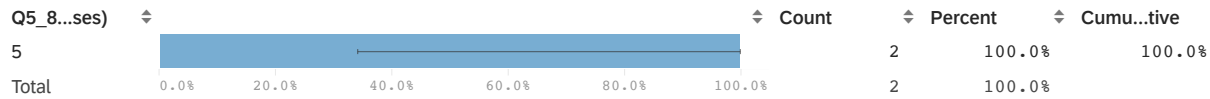
Summary of Q5_7_1: g. Employee Health Insurance - % price increase or decrease (use minus sign for decreases)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
19	7	9.2	4.76 to 13.66	9.2	-7	40



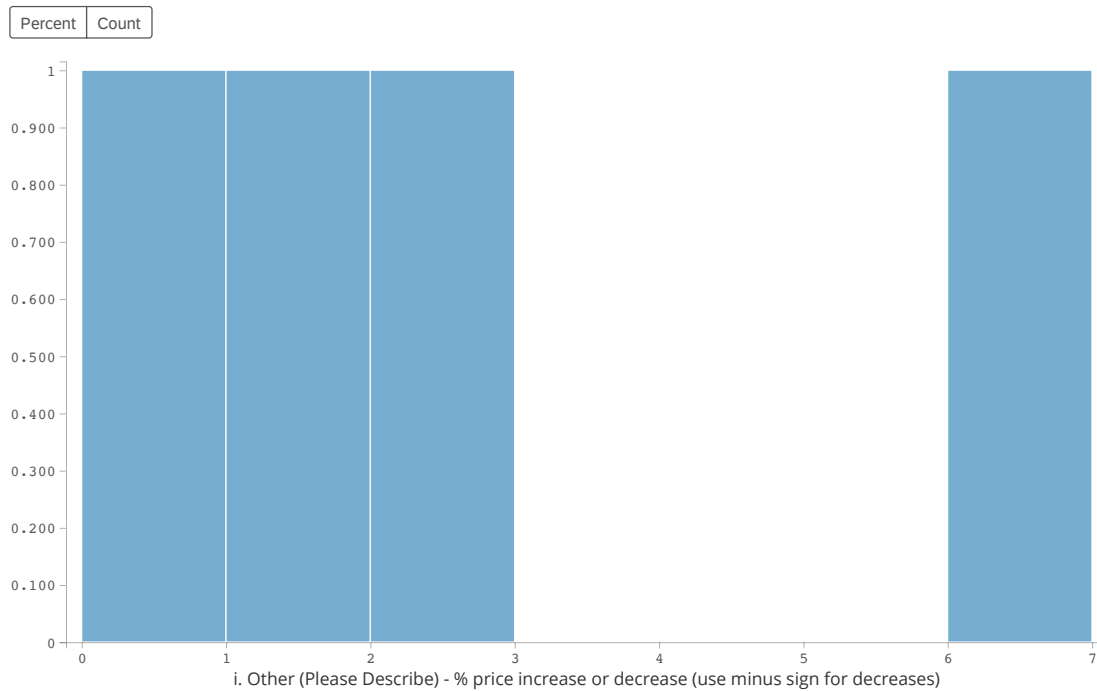
Summary of Q5_8_1: h. Life Insurance (Key Personnel) - % price increase or decrease (use minus sign for decreases)

Sample Size	Number of Distinct Categories
2	1



Summary of Q5_9_1: i. Other (Please Describe) - % price increase or decrease (use minus sign for decreases)

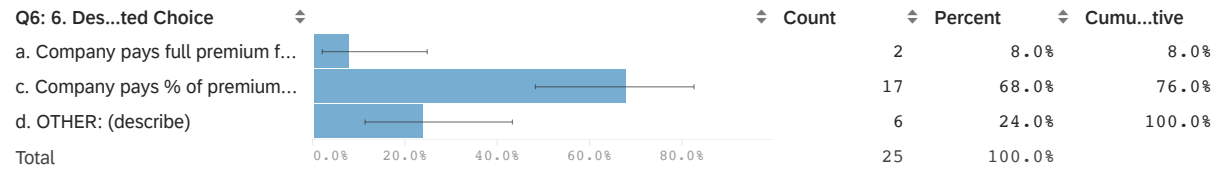
Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
4	1.5	2.4	-2.19 to 6.94	2.9	0	6.50



Summary of Q6: 6. Describe how the employee health insurance for your FT (full-time) employees is handled: - Selected Choice

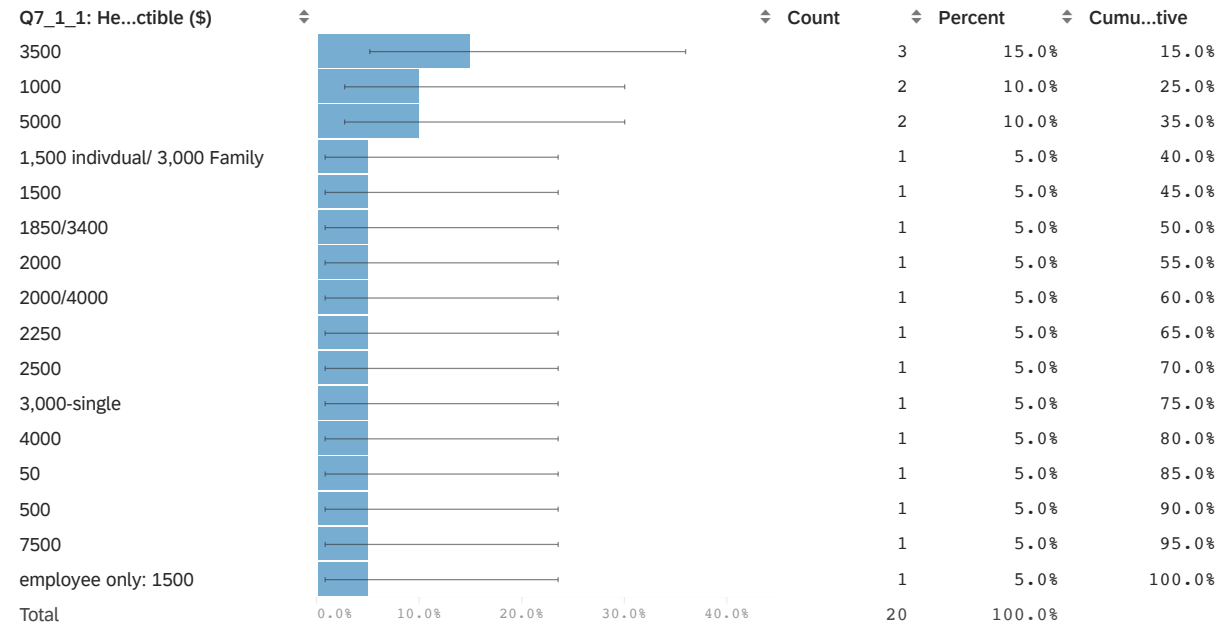
Sample Size	Number of Distinct Categories
25	3

Q6: 6. Des...ted Choice



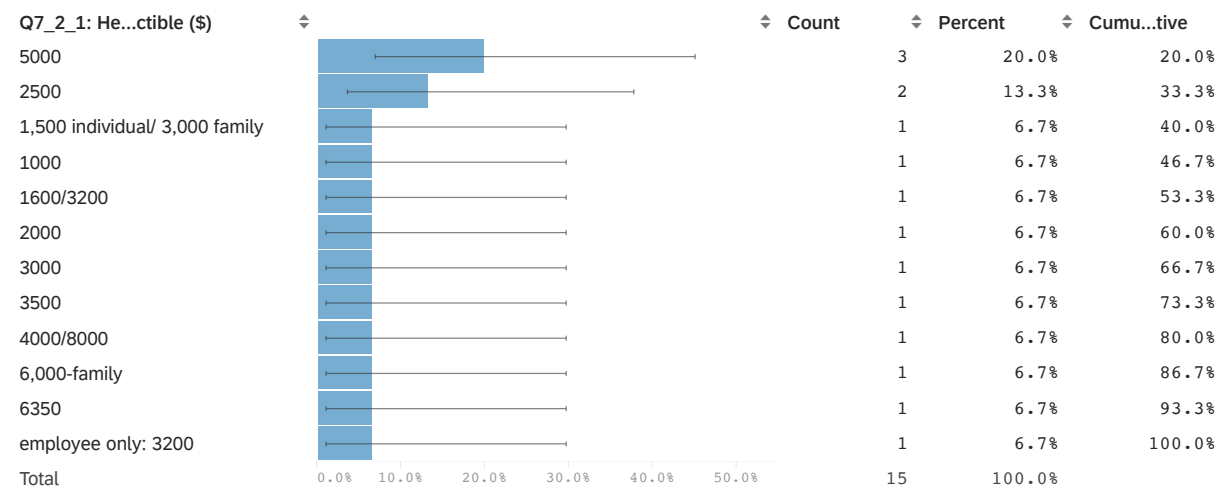
Summary of Q7_1_1: Health plan 1 - Correct Deductible (\$)

Sample Size	Number of Distinct Categories
20	16



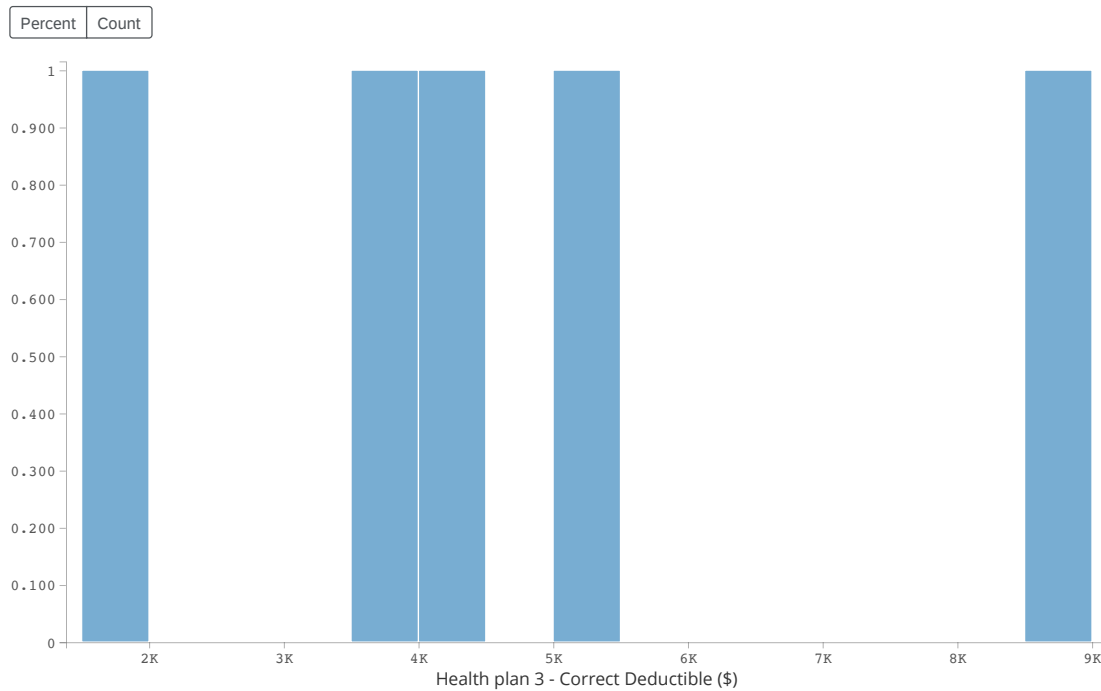
Summary of Q7_2_1: Health plan 2 - Correct Deductible (\$)

Sample Size	Number of Distinct Categories
15	12



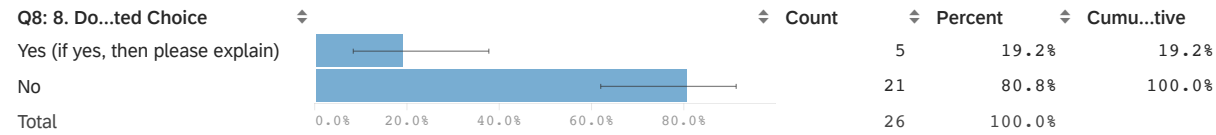
Summary of Q7_3_1: Health plan 3 - Correct Deductible (\$)

Sample Size	Median	Average	Confidence Interval of Average	Standard Deviation	Minimum	Maximum
5	4,000	4,500	1,304.07 to 7,695.93	2,573.9	1,500	8,500



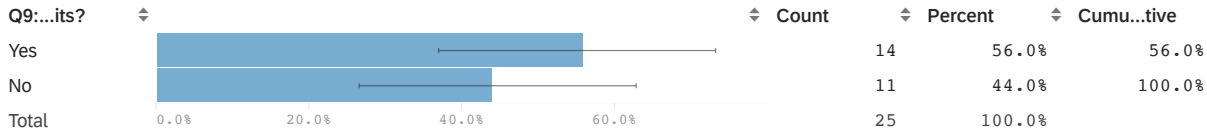
Summary of Q8: 8. Do you offer any self-insured cost-sharing on health insurance deductibles? (e.g., your company chooses a higher-deductible plan to save on costs, and “self-insures” reimbursement to employees for up to a certain amount of the deductible annually) - Selected Choice

Sample Size	Number of Distinct Categories
26	2



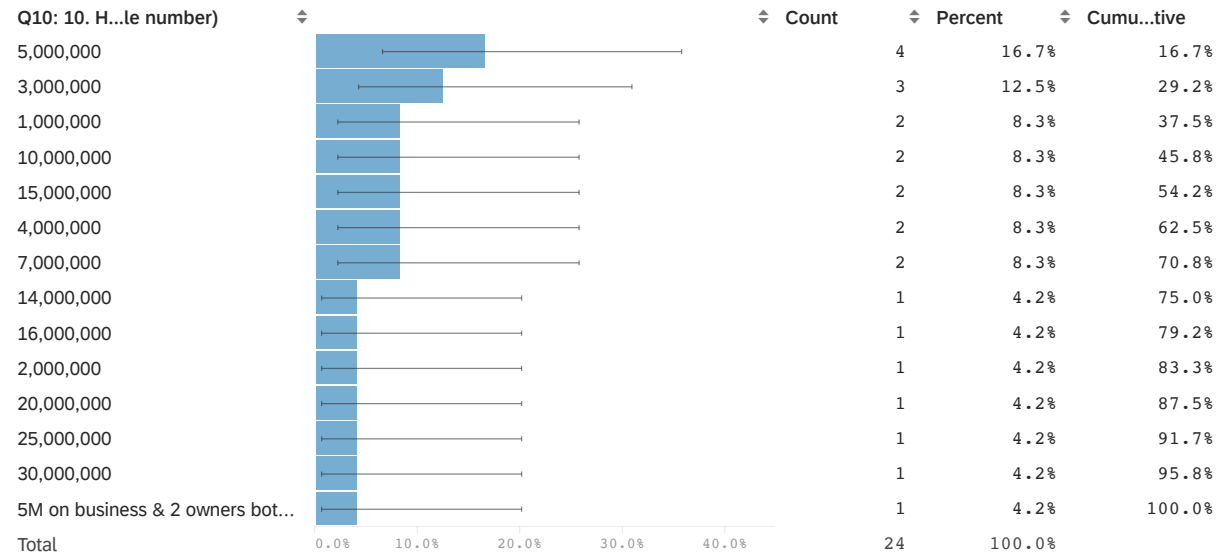
Summary of Q9: 9. Does your current health insurance plan offer an EAP (Employee Assistance Program) or other mental health/wellness benefits?

Sample Size	Number of Distinct Categories
25	2



Summary of Q10: 10. How much umbrella coverage do you have? (feel free to round to the nearest whole number)

Sample Size	Number of Distinct Categories
24	14



Summary of **Q11: 11. What other thoughts or questions do you have regarding insurance coverage that we might be able to help start a discussion on?**

Sample Size	Number of Distinct Categories
6	6

